



Bill Dunbar and Associates

Occupational Health: A state-by-state case

Because coding and billing guidelines for Occupational Health clinics vary from state to state, knowing the ins and outs of these guidelines is essential to receiving the reimbursement you've earned, as well as addressing the appeals process for denied claims. BDA can assist your staff in using all applicable guidelines and processes for the best results. We support your appeals process with our in-depth knowledge of Workers' Compensation rules and regs, CPT coding guidelines, ICD coding guidelines, and Evaluation and Management guidelines.

What we do:

Our experienced coding and financial professionals have worked side-by-side with thousands of healthcare experts like you to improve documentation and coding, which in turn increases revenue capture, grows compliance, and helps you focus on what matters most: practicing good medicine.

- » **We customize** our tools and solutions to meet your needs.
- » **We simplify** so you can adopt effective, consistent, and compliant processes.
- » **We educate** by listening and explaining until you are comfortable in your understanding.
- » **We streamline** processes by introducing best practices that will improve your revenue capture and grow compliance.

Success Snapshot: How BDA helped one Occ Health client

Like many Occupational Health clinics, one of our clients did not have its own certified coding experts on staff. BDA, with a professional staff that includes many certified and double-certified coding specialists, stepped in to educate the client's staff with our deep expertise in coding, billing, and the appeals process. We trained the client on documentation and coding and increased the number of approved claims.



Before you engage BDA's services, we'll review your potential lost revenue opportunities — **complimentary and at no obligation to you.** Contact **Terri Scales, National Director of Business Development**, at ts@billdunbar.com

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